

Microsoft licensing price increase

Frequently asked questions

- **When will it happen**

The New Commerce experience cut off date is March 2022 when NCE is technically enforced by Microsoft.

- **Will my existing subscription be affected?**

Your existing subscription won't be affected until you renew your existing licenses.

- **What features will I lose?**

One of the major differences is that you will be losing the flexibility of your license total count, which makes things more difficult to manage as you won't have the ability to change the quantity on the fly.

- **What will the price rise be?**

We estimate the price increase will be of up to 20%. The standard price file gets released in February, one month ahead of the increase; please follow our updates or check out the Microsoft news for a precise percentage.

- **Is this change compulsory?**

As part of the standard changes from Microsoft, adhering to the new commerce experience is compulsory and is therefore an opportunity to assess your licensing setup and Microsoft environment.

- **What are the contractual differences?**

Subscription management

The more you commit to (1 year vs. 1 month) and the longer the contract term, the better the better savings you can get for your entire organisation.

While you can add more seats at any time and you can always upgrade, downgrades are not allowed with NCE with a 12 month or a 36 month term.

Commitment and cancellations are also quite firm with NCE

You can have multiple subscriptions for a product, on different contract lengths.

- **Which license types are affected?**

Non profit and education are not affected. There are no changes in price for education, non-profit and consumer products.

- **How do I convert my existing subscriptions to NCE - will anything happen automatically?**

Nothing will change automatically, your provider should be making you aware at point of renewal that this is happening and will change your commerce agreement then.

There is no downtime associated with changing between the old agreement and the NCE.